

## Quarterly Sales by Product / Region (FY12/2019, FY12/2020)

Product (JPY mn)	FY12/2019				FY12/2020			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Keyboards	3,970	7,922	12,082	17,104	4,292	7,808	12,720	17,842
Percussion & Wind Instruments	3,622	6,913	10,012	14,205	2,693	5,725	10,252	14,620
Guitar-related Products	3,895	7,747	11,591	16,744	4,084	7,778	12,330	16,712
Creation-related Products & Services	1,594	3,165	5,513	8,267	1,731	3,841	6,175	8,010
Video & Pro Audio	1,070	2,137	3,051	4,289	915	1,969	3,214	4,597
Others	630	1,265	1,916	2,634	564	1,110	1,628	2,261
Total	14,783	29,152	44,167	63,247	14,282	28,234	46,321	64,044

Region (JPY mn)	FY12/2019				FY12/2020			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Japan	2,195	4,526	6,869	9,237	2,162	4,255	6,818	9,066
North America	4,580	8,718	13,112	18,914	4,091	8,969	14,599	19,963
Europe	4,592	8,573	13,017	19,518	5,167	9,154	15,012	21,027
China	1,563	3,461	5,149	7,194	1,016	2,522	4,253	6,304
Other	1,852	3,872	6,018	8,381	1,843	3,332	5,637	7,682
Total	14,783	29,152	44,167	63,247	14,282	28,234	46,321	64,044