# **Consolidated Financial Results** for the Fiscal Year Ended March 31, 2010



Company Name: Roland Corporation Code Number: 7944 (URL: http://www.roland.co.jp/) Stock Exchange Listing: Tokyo, Osaka Representative: Hidekazu Tanaka, President Contact: Kenya Nakamura, Officer responsible for Corporate Management Department and Finance & Accounting Department Phone: 053-523-3652 Scheduled date of Ordinary General Meeting of Shareholders: June 18, 2010 Scheduled date to submit the Annual Securities Report: June 18, 2010 Scheduled date to commence dividend payments: June 21, 2010

# (Figures are rounded down to the nearest million yen) 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2010 (From April 1, 2009 to March 31, 2010)

| (1) Consolidated Res                | ults of Operation  | ts of Operations (% indicates changes from the previous per |                    |        |                    |        |                    |        |
|-------------------------------------|--------------------|---|--------------------|--------|--------------------|--------|--------------------|--------|
|                                     | Net sales          |   | Operating income   |        | Ordinary income    |        | Net income         |        |
|                                     | Millions<br>of Yen | %   | Millions<br>of Yen | %      | Millions<br>of Yen | %      | Millions<br>of Yen | %      |
| Fiscal year ended<br>March 31, 2010 | 75,034             | (25.3)  | (813)              | -      | (541)              | -      | (2,090)            | -      |
| Fiscal year ended<br>March 31, 2009 | 100,506            | (7.4)   | 7,430              | (44.3) | 6,050              | (53.8) | 1,047              | (71.1) |

|                                     | Net income per<br>share | Fully diluted net<br>income per<br>share | Return on equity | Ordinary<br>income to total<br>assets | Operating<br>income to net<br>sales |
|-------------------------------------|-------------------------|--|------------------|---------------------------------------|-------------------------------------|
|                                     | Yen                     | Yen                                      | %                | %                                     | %                                   |
| Fiscal year ended<br>March 31, 2010 | (83.99)                 | -  | (4.0)            | (0.6)                                 | (1.1)                               |
| Fiscal year ended<br>March 31, 2009 | 41.72                   | -  | 1.8              | 6.3                                   | 7.4                                 |

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2010: ¥(7) million Fiscal year ended March 31, 2009: ¥17 million

# (2) Consolidated Financial Position

|                                     | Total assets    | Net assets      | Equity ratio | Net assets per share |
|-------------------------------------|-----------------|-----------------|--------------|----------------------|
|                                     | Millions of Yen | Millions of Yen | %            | Yen                  |
| Fiscal year ended<br>March 31, 2010 | 81,675          | 68,277          | 62.8         | 2,157.75             |
| Fiscal year ended<br>March 31, 2009 | 93,886          | 71,499          | 57.7         | 2,158.28             |

(Reference) Equity: Fiscal year ended March 31, 2010: ¥51,329 million Fiscal year ended March 31, 2009: ¥54,190 million

### (3) Consolidated Cash Flows

| <u>()</u>                           |                      |                      |                      |                       |
|-------------------------------------|----------------------|----------------------|----------------------|-----------------------|
|                                     | Net cash provided by | Net cash provided by | Net cash provided by | Cash and cash         |
|                                     | (used in) operating  | (used in) investing  | (used in) financing  | equivalents at end of |
|                                     | activities           | activities           | activities           | period                |
|                                     | Millions of Yen      | Millions of Yen      | Millions of Yen      | Millions of Yen       |
| Fiscal year ended<br>March 31, 2010 | 8,555                | (311)                | (11,088)             | 20,401                |
| Fiscal year ended<br>March 31, 2009 | 1,540                | (2,914)              | 6,980                | 23,078                |

# 2. Dividends

|  |     | Divi  | idends per s | hare     |        | Total<br>dividends<br>paid<br>(annual) | Payout<br>ratio<br>(consoli-<br>dated) | Dividends<br>to net<br>assets<br>(consoli-<br>dated) |
|--|-----|-------|--------------|----------|--------|--|--|--|
|  | 1Q  | 2Q    | 3Q           | Year end | Annual |  |  |  |
|  | Yen | Yen   | Yen          | Yen      | Yen    | Millions<br>of yen                     | %                                      | %  |
| Fiscal year ended<br>March 31, 2009                | -   | 15.00 | -            | 15.00    | 30.00  | 753                                    | 71.9                                   | 1.3  |
| Fiscal year ended<br>March 31, 2010                | -   | 10.00 | -            | 10.00    | 20.00  | 488                                    | -                                      | 0.9  |
| Fiscal year ending<br>March 31, 2011<br>(Forecast) | -   | 12.50 | -            | 12.50    | 25.00  |  | 84.9                                   |  |

# 3. Forecast of Consolidated Financial Results for Fiscal Year Ending March 31, 2011 (From April 1, 2010 to March 31, 2011)

(% indicates changes from the previous corresponding period)

|            | Net s    | sales | 1.       | ating<br>ome | Ordinary | income | Net ir   | ncome | Net income per share |
|------------|----------|-------|----------|--------------|----------|--------|----------|-------|----------------------|
|            | Millions | %     | Millions | %            | Millions | %      | Millions | %     | Yen                  |
|            | of Yen   |       | of Yen   |              | of Yen   |        | of Yen   |       |                      |
| First half | 39,000   | 9.9   | 300      | -            | 200      | -      | (300)    | -     | (12.61)              |
| Full year  | 81,000   | 8.0   | 3,000    | -            | 2,800    | -      | 700      | -     | 29.43                |

# 4. Others

- (1) Significant changes of subsidiaries during the fiscal year under review (affecting specific subsidiaries due to changes in scope of consolidation): None
- (2) Changes in accounting principles, procedures or format related to preparation of consolidated financial statements (those to be described as Changes in Significant Matters that are the Basis for Preparing Consolidated Financial Statements)
  - 1) Changes due to the revision of accounting standards (including laws, acts and regulations): None.
  - 2) Other changes: None.

## (3) Total number of issued shares (common stock)

- Total number of issued shares at the end of the current fiscal year (including treasury stock): Fiscal year ended March 31, 2010: 25,572,404 shares Fiscal year ended March 31, 2009: 25,572,404 shares
- 2) Total number of treasury stock at the end of the current fiscal year:

Fiscal year ended March 31, 2010: 1,783,960 shares

Fiscal year ended March 31, 2009: 464,247 shares

(Note) Please refer to "Per share information" on page 31 for the number of common stock used in the calculation of consolidated net income per share.

(Reference) Summary of the Non-consolidated Financial Results

# 1. Overview of the Non-consolidated Financial and Operating Results for the Fiscal Year Ended March 31, 2010 (From April 1, 2009, to March 31, 2010)

(1) Non-consolidated Results of Operations

|                                     | Net sales          |        | Operating income   |        | Ordinary income    |        | Net income         |        |
|-------------------------------------|--------------------|--------|--------------------|--------|--------------------|--------|--------------------|--------|
|                                     | Millions<br>of Yen | %      |
| Fiscal year ended<br>March 31, 2010 | 30,355             | (24.7) | (1,260)            | -      | (436)              | -      | (118)              | -      |
| Fiscal year ended<br>March 31, 2009 | 40,330             | (4.3)  | 1,560              | (45.6) | 2,545              | (35.7) | 1,013              | (60.2) |

|                                     | Net income per share | Fully diluted net income per share |
|-------------------------------------|----------------------|------------------------------------|
|                                     | Yen                  | Yen                                |
| Fiscal year ended<br>March 31, 2010 | (4.75)               | -                                  |
| Fiscal year ended<br>March 31, 2009 | 40.37                | -                                  |

#### (2) Non-consolidated Financial Position

|                                     | Total assets    | Net assets      | Equity ratio | Net assets per share |
|-------------------------------------|-----------------|-----------------|--------------|----------------------|
|                                     | Millions of Yen | Millions of Yen | %            | Yen                  |
| Fiscal year ended<br>March 31, 2010 | 47,341          | 43,636          | 92.2         | 1,834.34             |
| Fiscal year ended<br>March 31, 2009 | 54,376          | 45,344          | 83.4         | 1,805.98             |

(Reference) Equity: Fiscal year ended March 31, 2010: ¥43,636 million Fiscal year ended March 31, 2009: ¥45,344 million

## \* Explanation of the proper use of earnings projections and other notes:

The above forecasted performance figures are based on economic environment, business plans of the Company and so on at the time of the release of this report. Therefore, there might be cases in which actual results differ from forecast values. For further information on the conditions in the assumptions above and other related information, please see page 8 "Outlook for the fiscal year ending March 31, 2011 (fiscal 2011)" and page 15 "3. Management Philosophy".

#### Qualitative Information, Financial Statements and Other Information

- 1. Results of Operations
- (1) Analysis of Results of Operations

1) Results of operations in the consolidated fiscal year under review

|   |                                     |                                     |          | (initiations of Ten) |
|---|-------------------------------------|-------------------------------------|----------|----------------------|
|   | Fiscal year ended<br>March 31, 2009 | Fiscal year ended<br>March 31, 2010 | Changes  | Change rate          |
| Net sales                               | 100,506                             | 75,034                              | (25,472) | (25.3%)              |
| Electronic musical instruments business | 58,875                              | 45,486                              | (13,389) | (22.7%)              |
| Computer peripherals business           | 41,631                              | 29,547                              | (12,083) | (29.0%)              |
| Operating income                        | 7,430                               | (813)                               | (8,243)  | -                    |
| Electronic musical Instruments business | 1,489                               | (1,870)                             | (3,360)  | -                    |
| Computer peripherals business           | 5,940                               | 1,057                               | (4,882)  | (82.2%)              |
| Ordinary income                         | 6,050                               | (541)                               | (6,592)  | -                    |
| Net income                              | 1,047                               | (2,090)                             | (3,138)  | -                    |

(Millions of Yen)

In the consolidated fiscal year under review (April 1, 2009 to March 31, 2010), global economy saw a continuous minimization of corporate capital investment and weak individual consumption, due to the economic recession brought on by the financial crisis of the previous consolidated fiscal year. Despite some signs of a mild recovery in the second half, the future prospects remain uncertain, and the significant impact of the strong yen in Japan has created a challenging business climate.

In terms of Electronic Musical Instruments Business, under these circumstances, the Company continued its efforts to streamline businesses with a focus on reducing costs, inventories, and the number of models. Meanwhile, the Company also continued working to cultivate new demand, by marketing directly to customers through measures including shop-in-shop activities, and the "Better Life with Music" concept that proposes better quality of life through playing musical instruments. Although these efforts resulted in robust sales for new amplifiers for musical instruments, synthesizers, and digital pianos, sales of existing products were sluggish overall, especially in the higher price ranges. In terms of results by area, eliminating the effects of exchange rates, sales in Australia and Brazil were up from the previous consolidated fiscal year, but sales in Japan and Europe were down approximately 10%, and fell by approximately 25% in North America, due to the significant impact from weak consumer spending.

As a result, net sales in this segment decreased by 22.7% year on year to  $\pm$ 45,486 million, partly due to the impact of the strong yen. Concerning the profit and loss, although improvements in efficiency through reductions in costs and inventories positively affected the bottom line, reduction in revenues and worse cost-to-sales ratio in the overseas sales affiliates due to the strong yen resulted in an operating loss of  $\pm$ 1,870 million, from operating income of  $\pm$ 1,489 million for the previous consolidated fiscal year. In its Computer Peripherals Business, the Company focused its resources on two fields: color (large-format color printers for business use) and 3D (3D image input and output equipment). It also promoted measures in response to the challenging business climate, including reducing inventories and expenses, and streamlining operations. As a result, net sales in this segment decreased by 29.0% year on year, to ¥29,547 million, partly due to the impact of the strong yen. Concerning the profit and loss, although improvements in efficiency through reductions in costs positively affected the bottom line, due to reduction in revenue, along with the significant impact from its worsened cost-to-sales ratio in the overseas sales affiliates due to the strong yen and lower production output, operating income decreased by 82.2% year on year to ¥1,057 million.

As a result of the factors described above, overall net sales was \$75,034 million, a fall of 25.3% year-on-year, and an operating loss was \$813 million (from operating income of \$7,430 million in the previous consolidated fiscal year). Ordinary loss was \$541 million (from an ordinary income of \$6,050 million in the previous consolidated fiscal year), and a net loss was \$2,090 million (from a net income of \$1,047 million in the previous consolidated fiscal year).

The average exchange rates for the consolidated fiscal year under review (\*) were 94 yen to the US dollar (from 103 yen for the previous consolidated fiscal year), and 130 yen to the euro (from 152 yen for the previous consolidated fiscal year).

(\*) This is the average for January 2009 to December 2009, because the fiscal year of the Company's foreign consolidated subsidiaries is from January to December.

Results of net sales by business segment are as follows.

| (Millions of Yen) |
|-------------------|
|-------------------|

|  | Fiscal year ended<br>March 31, 2009 | Fiscal year ended<br>March 31, 2010 | Changes  | Change rate |
|--|-------------------------------------|-------------------------------------|----------|-------------|
| Electronic musical instruments               | 24,752                              | 18,364                              | (6,388)  | (25.8%)     |
| Guitar-related equipment                     | 11,806                              | 9,018                               | (2,788)  | (23.6%)     |
| Home electronic musical instruments          | 12,016                              | 9,628                               | (2,388)  | (19.9%)     |
| Video, audio and computer<br>music equipment | 6,924                               | 5,714                               | (1,210)  | (17.5%)     |
| Others                                       | 3,374                               | 2,760                               | (613)    | (18.2%)     |
| Electronic musical instruments business      | 58,875                              | 45,486                              | (13,389) | (22.7%)     |
| Computer peripherals business                | 41,631                              | 29,547                              | (12,083) | (29.0%)     |
| Total  | 100,506                             | 75,034                              | (25,472) | (25.3%)     |

#### <Electronic Musical Instruments Business>

## [Electronic musical instruments]

For synthesizers, although such new products as battery-powered shoulder and mobile synthesizers contributed to sales and sales were upbeat compared to the previous consolidated fiscal year in Japan, Australia, and Brazil, sales of core products fell significantly, especially in North America and Europe. In terms of electronic drums, sales of new low-end electronic drum products remained robust, both in Japan and overseas, and sales were up greatly year on year in Australia and Brazil. Despite these bright spots, however, sales of electronic drums were down overall, due to poor sales of mid-range and high-end products in North America and Southeast Asia. As a result, net sales for this segment fell by 25.8% year on year, to ¥18,364 million.

#### [Guitar-related equipments]

For guitar effects, sales of new mid-range multi-functional guitar effects were robust, and in Australia and Brazil they exceeded the sales of the previous consolidated fiscal year, but overall sales of guitar effects were down, due to factors including sluggish sales for large lineup of single-function compact guitar effects, especially in Japan. In the multi-track recorders category, a series of multi-track recorders also fell substantially, due to the impact of the contraction of the market. As a result, net sales for this segment fell by 23.6% year on year, to ¥9,018 million.

## [Home electronic musical instruments]

Sales were robust for new digital piano products with the new SuperNATURAL Piano sound engine, which went on sale in Japan in the second half of the consolidated fiscal year under review, and sales for this category also increased year on year. The Company also focused on electronic accordions as a new business field, and sales grew in each local market. Nevertheless, the significant impact of reduced sales of digital pianos and electronic organs due to weak consumer spending, especially in North America, resulted in decline in net sales in this segment by 19.9% year on year, to ¥9,628 million.

#### [Video, professional audio and computer music equipment]

Sales of Computer music category increased as a result of adding a music-production software maker (Cakewalk, Inc.) as a new consolidated subsidiary. Sales of low-end music-production systems packaging software and hardware were also robust. Overall computer music sales, however, were sluggish, due mainly to declined sales of portable recorders caused by intensifying competition. Sales of video and professional audio equipment were down, due to reduced capital investment by broadcasters and other corporations. As a result, net sales for this segment fell by 17.5% year on year, to ¥5,714 million.

#### [Others]

Sales of products including sound engine for online karaoke machines and revenues from music schools declined. Overall net sales in this segment were down 18.2% year on year, to ¥2,760 million.

#### <Computer Peripherals Business>

In the color field, the Company proposed new added value to the maturing sign business market, by selling new low-end products responding to the market's demand for lower prices, as well as launching the world's first wide-format eco-solvent inkjet printer equipped with metallic silver ink. It additionally expanded its lineup of UV-LED inkjet printers developed in the previous fiscal year, and worked to cultivate new markets by building a sales network and promoting sales through measures such as making suggestion for applications. The entire consolidated fiscal year under review, however, was affected by weak private-sector capital investment and deterioration of the financing environment, resulting in a substantial year-on-year decline in sales. Sales of supplies mainly comprises ink, also declined year on year, despite a trend toward recovery in the second half of the consolidated fiscal year under review.

In the 3D field, the Company worked to cultivate new customer base in the craft field (e.g. sculpting, jewelry and accessory making) by implementing measures such as promoting use of its products to customers through product workshops, and cultivating new sales channels overseas. Nevertheless, sales were down year on year due to the impact of factors including weakened capital investment, and prolonged budget reductions at educational institutions, despite a recovery in sales performance in the second half especially in the field of products for craft. As a result, net sales for the computer peripherals business fell by 29.0% year on year, to ¥29,547 million.

#### 2) Outlook for the fiscal year ending March 31, 2011 (fiscal 2011)

|  |                         |                           |         | (Millions of Yen) |
|--|-------------------------|---------------------------|---------|-------------------|
|  | Fiscal 2010<br>(Result) | Fiscal 2011<br>(Forecast) | Changes | Change rate       |
| Net sales                                  | 75,034                  | 81,000                    | 5,965   | 8.0%              |
| Electronic musical instruments business    | 45,486                  | 49,000                    | 3,513   | 7.7%              |
| Computer peripherals business              | 29,547                  | 32,000                    | 2,452   | 8.3%              |
| Operating income                           | (813)                   | 3,000                     | 3,813   | -                 |
| Electronic musical<br>Instruments business | (1,870)                 | 1,000                     | 2,870   | -                 |
| Computer peripherals business              | 1,057                   | 2,000                     | 942     | 89.1%             |
| Ordinary income                            | (541)                   | 2,800                     | 3,341   | -                 |
| Net income                                 | (2,090)                 | 700                       | 2,790   | -                 |

Although increased demand is expected in the emerging economies next consolidated fiscal year, especially in China, the outlook for the global economy in the next consolidated fiscal year remains unclear overall, with continuously sluggish recovery of the economy in Japan, Europe and the United States.

Under these circumstances, in the electronic musical instruments business, the Company will streamline the business through measures including cost reduction, while striving to achieve "Better Life with Music" concept by focusing on growth fields such as musical instruments especially for live performance, audio equipment for professional use, video equipment and home recording based on computer music, aiming at recovery of sales and revenues as well as realization of new growth. In the computer peripherals business, the Company will also respond accurately to changes in the business climate; it will work to expand sales in the signage market, with a focus on strategic products launched in the second half of the fiscal consolidated year under review, and create stable earning base. The Company is also aiming for growth in medium and long term in UV-LED inkjet printers and machine tools, through development of new applications, cultivation of sales channels and expansion of sales for new regions.

The Company anticipates increase in consolidated net sales to \$81,000 million for the next consolidated fiscal year, by \$5,965 million (8.0%) compared with the previous consolidated fiscal year. For the profit, it expects operating income of \$3,000 million, an increase by \$3,813 million from an operating loss of \$813 million for the previous consolidated fiscal year; ordinary income of \$2,800 million, an increase by \$3,341 million from an ordinary loss of \$541 million for the previous fiscal year; net income of \$700 million, an increase by \$2,790 million from a net loss of \$2,090 million in the previous consolidated fiscal year.

The exchanges rate (from January 2010 to December 2010, on consolidated basis) assumed in the forecast of financial performance for fiscal 2011 are 90 yen to the US dollar (from 94 yen in the previous consolidated fiscal year), and 125 yen to the euro (from 130 yen).

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### (2) Analysis of Financial Position

1) Assets as of the end of the Fiscal 2010

#### (Millions of Yen)

|              | Fiscal 2009 | Fiscal 2010 | Changes            |
|--------------|-------------|-------------|--------------------|
| Total assets | 93,886      | 81,675      | (12,210)           |
| Net assets   | 71,499      | 68,277      | (3,222)            |
| Equity ratio | 57.7%       | 62.8%       | 5.1 point increase |

Total assets decreased by \$12,210 million from the end of previous consolidated fiscal year to \$81,675 million. This is mainly due to decrease in merchandise and finished products by \$3,790 million, decline in cash and deposits by \$2,483 million reflecting the status of cash flow as mentioned below, decrease in deferred tax assets by \$1,367million, and decrease in property, plant and equipment and intangible assets by \$965 million and \$476 million respectively, mainly due to depreciation.

Liabilities decreased by \$8,988 million from the end of the previous consolidated fiscal year to \$13,398 million. This is mainly due to decrease in short-term loans payable by \$9,088 million mainly because of repayments.

Net assets decreased by \$3,222 million from the end of the previous consolidated fiscal year to \$68,277 million. This is mainly due to net loss of \$2,090 million, dividends from surplus of \$627 million and decrease in minority interests by \$361 million, as well as increase in foreign currency translation adjustment by \$997 million due to depreciation of yen against major currencies from the end of December 2008 and the end of December 2009, from the end of the previous fiscal year to current fiscal year for overseas affiliates, while treasury stock increased by \$1,078 million.

The equity ratio was 62.8%, up 5.1 points from the end of the previous consolidated fiscal year, mainly due to decreases in total assets and net assets stated above.

#### 2) Status of cash flows for Fiscal 2010

(Millions of Yen)

|  | Fiscal 2009 | Fiscal 2010 | Changes  |
|--|-------------|-------------|----------|
| Net cash provided by (used in)<br>operating activities                   | 1,540       | 8,555       | 7,015    |
| Net cash provided by (used in)<br>investing activities                   | (2,914)     | (311)       | 2,603    |
| Net cash provided by (used in) financing activities                      | 6,980       | (11,088)    | (18,068) |
| Effect of exchange rate change on cash and cash equivalents              | (2,244)     | 33          | 2,278    |
| Net increase (decrease) in cash and cash equivalents                     | 3,360       | (2,810)     | (6,171)  |
| Cash and cash equivalents at beginning of period                         | 19,554      | 23,078      | 3,524    |
| Increase in cash and cash equivalents from newly consolidated subsidiary | 123         | 133         | 9        |
| Increase in cash and cash equivalents resulting from merger              | 39          | -           | (39)     |
| Cash and cash equivalents at end of period                               | 23,078      | 20,401      | (2,677)  |

Cash and cash equivalents (hereinafter referred to as "funds") at the end of the current consolidated fiscal year decreased by  $\frac{1}{2},677$  million from the end of the previous fiscal year to  $\frac{1}{2},0401$  million.

Net cash provided by operating activities for the consolidated fiscal year under review was ¥8,555 million due to decrease in inventories, etc., while it was ¥1,540 million for the previous consolidated fiscal year. Major factors were loss before income taxes and minority interests of ¥829 million, depreciation of ¥2,793 million and amortization of goodwill of ¥493 million as items excluded from funds or expenses included in loss before income taxes and minority interests in inventories (increase in funds) of ¥5,364 million.

Net cash used in investing activities for the consolidated fiscal year under review was ¥311 million due to decrease in expenditure for capital investment, etc., while it was ¥2,914 million for the previous consolidated fiscal year. Major factors were expenditure for acquisition of property, plant and equipment of ¥984 million and income from the collection of long-term loans receivable of ¥495 million.

Net cash used in financing activities for the consolidated fiscal year under review was ¥11,088 million due to repayment of short-term loans payable, etc., while there was net cash provided by financing activities of ¥6,980 million for the previous consolidated fiscal year. Major factors were reduction of net short-term loans payable by ¥8,946 million, payment of dividends of ¥627 million, payment of dividend to minority shareholders of ¥613 million, expenditure for acquisition of treasury stock of ¥1,078 million.

Please refer to "(4) Consolidated Statement of Cash Flows" on page 25 for details.

|                                     | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 | Fiscal 2009 | Fiscal 2010 |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Equity ratio                        | 65.5%       | 61.6%       | 60.7%       | 57.7%       | 62.8%       |
| Equity ratio, fair value basis (%)  | 86.2%       | 72.8%       | 49.2%       | 28.1%       | 32.6%       |
| Number of years for debt redemption | 0.2         | 0.3         | 0.1         | 6.2         | 0.1         |
| Interest coverage ratio             | 19.0        | 38.0        | 40.3        | 6.1         | 38.0        |

Notes: Equity ratio: (Total net assets - Minority interests) / Total assets

Equity ratio, fair value basis: Market capitalization / Total assets

Number of years for debt redemption: Interest-bearing liabilities / Operating cash flow

Interest coverage ratio: Operating cash flow / Interest payment

\* Each indicator is calculated on the basis of figures in consolidated financial statements.

\* Market capitalization is calculated by multiplying the closing price at the closing date of each fiscal year by the number of shares outstanding (net of treasury stock) at closing date of that fiscal year.

\* Operating cash flow is equal to net cash provided by (used in) operating activities as stated in the consolidated statements of cash flows. Interest-bearing liabilities are the sum of all the liabilities shown on the consolidated balance sheets that bear interest. Interest payment is equal to interest expenses paid shown in the consolidated statements of cash flows.

(3) Basic policy on earnings distributions and dividend for current and next fiscal years

It is the Company's basic policy to attempt aggressive and continuous profit distribution to the shareholders while securing internal reserves necessary for strategic investment for future growth, and sets target for dividend ratio at 30% or above on a non-consolidated basis and 20% or above on a consolidated basis, or target for annual dividend at \$20 or more. In principle, the Company pays dividend twice a year to shareholders at the end of the interim fiscal term and fiscal year.

The year-end dividend for the fiscal year under review will be ¥10 per share as forecasted at the beginning of the fiscal year under review, and the total annual dividend will be ¥20 per share combined with the interim dividend that was already paid. As for the annual dividend for fiscal 2011, the Company forecasts increase by ¥5 per share to ¥25 per share from the amount of the fiscal year under review because it expects to return to profitability from the net loss posted in the fiscal year under review.

# 2. Status of Corporate Group

No further disclosure regarding the "Group Business Structure Chart (Business Activities)" is made hereby as there are no significant changes in the "Group Business Structure Chart (Business Activities)" in the latest securities report (submitted on June 19, 2009).

# Status of subsidiaries and affiliates

As of March 31, 2010

|   |  |                             |  |                                      |   |  |   | Relationship                              |                     |
|---|--|-----------------------------|--|--------------------------------------|---|--|---|---|---------------------|
|   |  |                             |  |                                      | Concu                                       |  |   |   |                     |
| Company Name  | Location                                 | Capital                     | Main business                                    | Ratio of<br>voting rights<br>holding | posit<br>Directors<br>of the<br>Compa<br>ny | Employ<br>ees of<br>the<br>Compa<br>ny | Financial<br>support                              | Business transactions                     | Equipment<br>hiring |
| (Consolidated Su                                      | bsidiaries)                              |                             |  |                                      |   |  |   |   |                     |
| BOSS<br>Corporation                                   | Naka-ku<br>Hamamatsu-<br>shi<br>Shizuoka | 40 (Million<br>JPY)         | Electronic<br>Musical<br>Instruments<br>Business | 100%                                 | 2   | 2                                      | None  | Development of products of the<br>Company | Yes                 |
| Roland SG<br>Corporation                              | Matsumoto-<br>shi<br>Nagano              | 350<br>(Million<br>JPY)     | Electronic<br>Musical<br>Instruments<br>Business | 100%                                 | 4   | 1                                      | None  | Manufacturing of products of the Company  | Yes                 |
| Roland DG<br>Corporation                              | Kita-ku<br>Hamamatsu-<br>shi<br>Shizuoka | (Million                    | Computer<br>Peripherals<br>Business              | 40.0%                                | 2   | -                                      | None  | -   | Yes                 |
| Roland Europe<br>S.p.A.                               | Acquaviva<br>Picena<br>Italy             | 9,928<br>(Thousand<br>EUR)  | Electronic<br>Musical<br>Instruments<br>Business | 100%                                 | 1   | 1                                      | None  | Manufacturing of products of the Company  | None                |
| Rodgers<br>Instruments<br>Corporation                 | Hillsboro<br>Oregon<br>U.S.A.            | 36,500<br>(Thousand<br>USD) | Electronic<br>Musical<br>Instruments<br>Business | 100%                                 | 2   | -                                      |   | Manufacturing of products of the Company  | None                |
| Roland<br>Corporation<br>U.S.                         | Los Angeles<br>California<br>U.S.A.      | 545<br>(Thousand<br>USD)    | Electronic<br>Musical<br>Instruments<br>Business | 100%                                 | 2   | -                                      | Loans<br>receivable<br>787<br>(Million<br>JPY)    | Sales of products of the<br>Company       | None                |
| Roland (U.K.)<br>Ltd.                                 | Swansea<br>W.Glam.<br>U.K.               | 5,019<br>(Thousand<br>STG)  | Electronic<br>Musical<br>Instruments<br>Business | 99.7%                                | 2   | -                                      | None  | Sales of products of the<br>Company       | None                |
| Roland<br>Elektronische<br>Musikinstrumen<br>te HmbH. | Oststrasse<br>Norderstedt<br>Germany     | 3,300<br>(Thousand<br>EUR)  | Electronic<br>Musical<br>Instruments<br>Business | 100%                                 | 1   | 1                                      | Guaranty of<br>liabilities<br>14 (Million<br>JPY) | Sales of products of the<br>Company       | None                |
| Roland DGA<br>Corporation                             | Irvine<br>California<br>U.S.A.           | (Thousand                   | Computer<br>Peripherals<br>Business              | 87.4%<br>(87.4%)                     | 1   | -                                      | None  | Purchases from Roland DG<br>Corporation   | None                |
| Roland Canada<br>Ltd.                                 | Richmond<br>B.C.<br>Canada               | 7<br>(Thousand<br>CAD)      | Electronic<br>Musical<br>Instruments<br>Business | 79.4%                                | 1   | -                                      | None  | Sales of products of the<br>Company       | None                |
| Roland Central<br>Europe n.v.                         | Westerlo<br>Belgium                      | 75<br>(Thousand<br>EUR)     | Electronic<br>Musical<br>Instruments<br>Business | 70.0%                                | 1   | -                                      | None  | Sales of products of the<br>Company       | None                |

|  |                                       |   |   |                                      |   |  |   | Relationship  |                     |
|--|---------------------------------------|---|---|--------------------------------------|---|--|---|---|---------------------|
|  |                                       |   |   |                                      | Concu                                       |  |   | -   |                     |
| Company Name   | Location                              | Capital                                       | Main business   | Ratio of<br>voting rights<br>holding | posit<br>Directors<br>of the<br>Compa<br>ny | ions<br>Employ<br>ees of<br>the<br>Compa<br>ny | Financial<br>support                              | Business transactions   | Equipment<br>hiring |
| Roland DG<br>Benelux n.v.  | Westerlo<br>Belgium                   | (Thousand                                     | Computer<br>Peripherals<br>Business   | 70.0%<br>(70.0%)                     | 1   | -  | None  | Purchases from Roland DG<br>Corporation   | None                |
| Roland Italy<br>S.p.A.   | Milano<br>Italy                       | 1,550<br>(Thousand<br>EUR)                    | Electronic<br>Musical<br>Instruments<br>Business  | 100%                                 | 1   | -  | None  | Sales of products of the<br>Company   | None                |
| Roland DG<br>(U.K.) Ltd.   | Clevedon<br>N.Somerset<br>U.K.        | (Thousand                                     | Computer<br>Peripherals<br>Business   | 97.5%<br>(97.5%)                     | 2   | -  | None  | Purchases from Roland DG<br>Corporation   | None                |
| Electronic<br>Musical<br>Instruments<br>Roland<br>Scandinavia A/S                            | Copenhagen<br>Denmark                 | 600<br>(Thousand<br>DKK)                      | Electronic<br>Musical<br>Instruments<br>Business  | 85.0%                                | 1   | -  | None  | Sales of products of the<br>Company   | None                |
| Roland Iberia,<br>S.L.   | Barcelona<br>Spain                    | 2,214<br>(Thousand<br>EUR)                    | Electronic<br>Musical<br>Instruments<br>Business  | 96.2%                                | 2   | -  | None  | Sales of products of the<br>Company   | None                |
| Roland<br>Corporation<br>Australia Pty<br>Ltd  | Dee Why<br>NSW<br>Australia           | 833<br>(Thousand<br>AUD)                      | Electronic<br>Musical<br>Instruments<br>Business  | 81.0%                                | 1   | -  | Guaranty of<br>liabilities<br>42 (Million<br>JPY) |   | None                |
| Roland Systems<br>Group U.S.   | Bellingham<br>Washington<br>U.S.A.    | 6,000<br>(Thousand<br>USD)                    | Electronic<br>Musical<br>Instruments<br>Business  | 100%                                 | 2   | -  | Guaranty of<br>liabilities<br>12 (Million<br>JPY) | Sales of products of the  | None                |
| Roland Digital<br>Group Iberia,<br>S.L.  | Cerdanyola<br>del Valles<br>Spain     | (Thousand                                     | Computer<br>Peripherals<br>Business   | 97.7%<br>(97.7%)                     | 1   | -  | None  | Purchases from Roland DG<br>Corporation   | None                |
| Roland DG Mid<br>Europe S.r.l.   | Acquaviva<br>Picena<br>Italy          | (Thousand                                     | Computer<br>Peripherals<br>Business   | 98.0%<br>(98.0%)                     | 1   | -  | None  | Purchases from Roland DG<br>Corporation   | None                |
| Roland Brasil<br>Importação,<br>Exportação,<br>Comércio<br>Representação e<br>Serviços Ltda. | Cotia<br>Sao Paulo<br>Brazil          | (Thousand                                     | Electronic<br>Musical<br>Instruments<br>Business and<br>Computer<br>Peripherals<br>Business | 98.9%                                | -   | -  | None  | Sales of products of the<br>Company and purchases from<br>Roland DG Corporation | None                |
| Roland DG<br>North Europe<br>A/S   | Allerod<br>Denmark                    | (Thousand                                     | Computer<br>Peripherals<br>Business   | 100%<br>(100%)                       | 1   | -  | None  | Purchases from Roland DG<br>Corporation   | None                |
| Cakewalk, Inc.   | Boston<br>Massachuset<br>ts<br>U.S.A. | 34<br>(Thousand<br>USD)                       | Electronic<br>Musical<br>Instruments<br>Business  | 60.1%                                | 2   | -  | None  | Manufacturing and sales of<br>products of the Company                           | None                |
| (Non-consolidate<br>Roland Taiwan<br>Electronic<br>Music<br>Corporation                      |                                       | nod subsidiar<br>122,000<br>(Thousand<br>TWD) | y)<br>Electronic<br>Musical<br>Instruments<br>Business                                      | 50.0%                                | 3   | -  |   | Manufacturing of products of the Company  | None                |

Notes: 1. The name of segment by the type of business is stated in the column of main businesses.

- 2. Figures in brackets "()" in the columns of "Ratio of voting rights holding" represent the amounts of indirect holdings of the total percentage.
- 3. Roland Engineering Corporation was merged into the Company as of April 1, 2009.

- Rodgers Instruments LLC changed its company name to Rodgers Instruments Corporation as of May 29, 2009.
- 5. Roland DG Corporation, Roland Europe S.p.A., Rodgers Instruments Corporation, Roland Corporation U.S. and Roland (U.K.) Ltd. are specified subsidiary companies of the Company.
- 6. Roland DG Corporation submits the securities reports.
- Cakewalk, Inc., which was a non-consolidated, non-equity-method subsidiary in the previous consolidated fiscal year, was included in the scope of consolidation because its importance had been increased.
- Roland Taiwan Electronic Music Corporation, which was an equity-method affiliate of the Company in the previous consolidated fiscal year, became a non-consolidated, equity-method subsidiary as from the consolidated fiscal year under review because it was regarded as substantially controlling its decision making.
- 9. "Principle Information on Profit and Loss, etc." of the consolidated subsidiaries whose sales (excluding sales among consolidated companies) exceed 10% of consolidated sales are as follows.

| Company name               | Sales  | Ordinary income (loss) | Net income<br>(loss) | Net assets | Total assets |
|----------------------------|--------|------------------------|----------------------|------------|--------------|
| Roland DG<br>Corporation   | 20,363 | 968                    | 740                  | 23,200     | 27,013       |
| Roland<br>Corporation U.S. | 9,805  | (307)                  | (510)                | 3,883      | 7,497        |
| Roland DGA<br>Corporation  | 7,936  | (140)                  | (86)                 | 1,677      | 4,149        |

(Millions of Yen)

#### 3. Management Philosophy

(1) Basic Management Philosophy

Since its founding, the Roland Group has launched innovative new products in the market that were the first of their kind in the world or in Japan. Moving forward, the Company remains committed to creating new products and pioneering new fields responding to customer needs.

As a group, the Company's mission is to transform imagination into reality with innovative audio, video, and printing tools, and to allow its users to combine these platforms in creative ways. The Roland Group has distilled the philosophy at the root of these efforts into three slogans.

- Inspire the Enjoyment of Creativity
- Be the BEST rather than the BIGGEST
- The Roland Family Cooperative Enthusiasm

#### (2) Medium to Long Term Business Strategy and Issues to be Addressed

Because the Roland Group carries a wide range of products, it employs a multi-brand strategy for its various businesses and product lines, in order to strengthen its identity in each of its fields.

<Electronic Musical Instruments Business>

| Electronic musical instruments in general        | Roland    |
|--|-----------|
| Guitar-related equipment                         | BOSS      |
| Video-related equipment                          | EDIROL    |
| Computer music                                   | Cakewalk  |
| Large classic organs                             | Rodgers   |
| Audio equipment for professional use             | RSS       |
| <computer business="" peripherals=""></computer> | Roland DG |

In order to respond swiftly to market changes, the Roland Group has created a management structure that focuses on each of its brands. Each company in the Roland Group bases its actions on improving the value of its respective brands, with an overall goal of ensuring a stable revenue base.

The Company's business-specific strategies are described below.

#### <Electronic Musical Instruments Business>

1. Realization of "Better Life with Music"

"Better Life with Music" is an initiative to create demand for the Company's musical instruments by proposing the enjoyment of music that enriches people's lives through the playing of musical instruments. It will be possible to enable more people to enjoy playing musical instruments by resolving each of the issues holding back people who are interested in playing a musical instrument, but have held back until now. Adding to people's lives, the Company proposes the enjoyment of playing a musical instrument and a life more filled with enjoyment.

#### 2. Promote "Realtime 301 Project"

The goal of the "Realtime 301 Project" is to create and develop products that are number one in their categories, and increase the market value of the Company's products by 30%. The project sets targets in existing markets, identifies the needs in those targets, and develops products that better meet those needs. As the computer revolution and globalization make customer needs increasingly diverse, the project's goal is to enable greater flexibility and agility, in order to increase the satisfaction of each customer.

#### 3. Initiatives in Growth Fields

In addition to musical instrument fields with a focus on keyboard instruments, percussion instruments, and guitar-related equipment, the Company has identified the following new growth fields; audio equipment fields for professional use; video equipment fields; home recording fields based on computer music; and it is focusing its efforts on expanding sales in these fields.

In the increasingly digital field of audio and video equipment for professional use, the Company will continue to offer audio-visual system solutions, integrating everything from concerts and other live performances to recording, editing, and production.

In the home recording field as well, improved computer performance has made sophisticated music production possible in the home. The Company is committed to cultivating new demand, by offering package solutions that fuse hardware and software that make it easy to produce music with high-quality audio.

#### 4. Build a Global Production Regime

The Company is advancing a "local production" system: making products close to where they are consumed based on the basic and applied technologies developed in Japan. The goal of this system is to make the business more efficient in terms of transportation and other factors, while also supplying products that match the differing needs of each region. At its production sites in China as well, The Company is moving beyond the manufacture of low-end products for export, and is expanding its production with a view to the domestic Chinese market. It is combining these sites with its production sites in Japan, Taiwan, North America, and Europe, in order to build a global production regime capable of flexible response.

# 5. Enhance Music Education Business

The Company's music schools advocate a new style of lessons, based on a unique philosophy called "ism", which improves musicality by making effective use of the distinctive features of electronic musical instruments, such as music data and automated accompaniment. Moving forward, it remains committed to enhancing this business by offering full-scale, high-quality lesson courses, and offering new lessons for all ages based on the idea of having fun.

#### 6. Enhance Distribution through Shop-in-Shop Concept

The Company is rolling out a global "shop-in-shop" model, by partnering with retailers to create dedicated sales space for the products in stores. The goal of this model is to enable customers to make purchases with a full understanding of the Company's products, in a crowded field. The attraction of the Company's products is communicated directly to customers through extensive product displays and dedicated sales staff. The Company currently deploys the shop-in-shop model in three formats: Roland Planet, which offers the fun of band performances and music production; Roland Planet X, which is Roland Planet in a more compact format; and Roland Foresta, which brings the enjoyment of playing musical instruments to the home. There are currently a total of more than 100 "shops-in-shops" in Japan. Moving forward, it will provide extensive support for enriching customers' lives with music, through the "Better Life with Music" concept including solutions to improve quality of life, applications that stimulate new interest, and richer communication through music.

#### 7. Promote Operational Reforms

In April 2008, the Company introduced a new enterprise information system, and brought it online. This integrated information system covers a wide range of tasks, from design to production, sales, and accounting, at three companies including subsidiaries of the Company in Japan. It remains committed to adding value to all operations by making effective use of this system to standardize and streamline work, and save labor. The system will also be used as infrastructure for building and maintaining effective internal controls.

#### <Computer Peripherals Business>

1. Implement Global Branding

At the beginning of 2010, the Company adopted "Imagine." as its unified brand message, and it is rolling out this message globally together with its corporate logo. "Imagine." is a simple and powerful expression of the slogan "Transforming Your Imagination into Reality" in the Company's basic management philosophy. To those viewing this brand message, it communicates the message "Imagine freely. (Let your imagination run free)," while at the same time conveying the Company's promise to "transform their imaginations into reality". The Company is building a global brand image that gives an intuitive understanding linking "Imagine." with Roland DG, in order to create a uniform brand image recognizable to anyone worldwide.

## 2. Promote DVE (Digital Value Engineering)

In today's rapidly changing society, society's needs are becoming increasingly diverse. It is necessary and vital to create new added value, including revising conventional methods, and reducing costs and lead times through process innovation using digital and information technologies. The Company will create added value from its customers' perspectives, and offer end-to-end solutions that increase customer satisfaction. All development, manufacturing, sales, and other divisions at the Company will reform their processes and improve their internal operations, in order to add value with this perspective. The Company defines "Digital

Value Engineering" (DVE) as this process of creating new added value through process innovation responding to changes in society. It will continue to promote DVE moving forward.

- 3. Continue Developing Color (Color Products) and 3D (Three-Dimensional Products) Strategies The Company remains actively committed to sales expansion by offering end-to-end solutions, concentrating its management resources in line with a basic strategy of color & 3D.
- 4. Expand the Sales Network

The Company is committed to using its management resources effectively, including enhancing its sales readiness suited to the unique characteristics of regions with differing cultures and customs; strengthening collaboration between sites; and making use of global human resources throughout the group. It will continue to build and enhance a global sales network moving forward.

# 5. Enhancing the Development and Production Regimes

The Company is actively investing in development in order to improve its agility, create new technologies, and add greater value, while at the same time employing an approach of "focus and selection." Meanwhile, the Company will work to improve productivity, improve production quality and flexibility, and reduce production costs, by rolling out a cell production system named "Digital YATAI".

# 4. Consolidated Financial Statements

# (1) Consolidated Balance Sheets

|  | As of March 31, 2009 | As of March 31, 2010 |
|--|----------------------|----------------------|
| Assets                                 |                      |                      |
| Current assets                         |                      |                      |
| Cash and deposits                      | 22,951,101           | 20,467,753           |
| Notes and accounts receivable-trade    | 10,247,415           | 10,013,453           |
| Short-term investment securities       | 134,120              | -                    |
| Merchandise and finished goods         | 18,433,544           | 14,643,182           |
| Work in process                        | 403,055              | 317,820              |
| Raw materials and supplies             | 4,027,852            | 3,750,236            |
| Deferred tax assets                    | 2,344,513            | 1,302,074            |
| Other                                  | 5,328,538            | 4,241,135            |
| Allowance for doubtful accounts        | (459,630)            | (393,386)            |
| Total current assets                   | 63,410,512           | 54,342,269           |
| Noncurrent assets                      |                      |                      |
| Property, plant and equipment          |                      |                      |
| Buildings and structures               | 20,726,301           | 20,929,686           |
| Accumulated depreciation               | (12,237,273)         | (12,991,952)         |
| Buildings and structures, net          | 8,489,028            | 7,937,733            |
| Machinery, equipment and vehicles      | 3,357,140            | 3,440,163            |
| Accumulated depreciation               | (2,411,644)          | (2,661,309)          |
| Machinery, equipment and vehicles, net | 945,496              | 778,854              |
| Tools, furniture and fixtures          | 10,663,447           | 10,916,384           |
| Accumulated depreciation               | (8,964,510)          | (9,486,446)          |
| Tools, furniture and fixtures, net     | 1,698,937            | 1,429,937            |
| Land                                   | 7,586,969            | 7,825,547            |
| Construction in progress               | 241,065              | 23,653               |
| Total property, plant and equipment    | 18,961,497           | 17,995,726           |
| Intangible assets                      |                      |                      |
| Goodwill                               | 211,198              | 126,542              |
| Software                               | 1,734,005            | 1,373,705            |
| Software in progress                   | 91,278               | 56,546               |
| Other                                  | 81,937               | 85,619               |
| Total intangible assets                | 2,118,420            | 1,642,414            |
| Investments and other assets           | _,,                  | _,,                  |
| Investment securities                  | 3,596,632            | 2,844,585            |
| Long-term loans receivable             | 1,133,952            | 605,278              |
| Deferred tax assets                    | 1,027,141            | 701,733              |
| Other                                  | 3,765,840            | 3,645,616            |
| Allowance for doubtful accounts        | (127,783)            | (101,824)            |
| Total investments and other assets     | 9,395,783            | 7,695,390            |
|  |                      |                      |
| Total noncurrent assets                | 30,475,701           | 27,333,531           |

|   | As of March 31, 2009 | As of March 31, 2010 |
|---|----------------------|----------------------|
| Liabilities   |                      |                      |
| Current liabilities                                   |                      |                      |
| Notes and accounts payable-trade                      | 3,415,625            | 3,507,364            |
| Short-term loans payable                              | 9,511,748            | 422,987              |
| Current portion of long-term loans payable            | 69,187               | 42,486               |
| Income taxes payable                                  | 300,852              | 186,749              |
| Deferred tax liabilities                              | 1,977                | 1,634                |
| Provision for bonuses                                 | 1,117,636            | 1,146,354            |
| Provision for directors' bonuses                      | 67,750               | -                    |
| Provision for product warranties                      | 505,919              | 430,967              |
| Other   | 4,529,394            | 4,777,777            |
| Total current liabilities                             | 19,520,091           | 10,516,321           |
| Noncurrent liabilities                                |                      |                      |
| Long-term loans payable                               | 4,878                | 257,914              |
| Deferred tax liabilities                              | 534,718              | 146,393              |
| Deferred tax liabilities for land revaluation         | 187,289              | 187,289              |
| Provision for retirement benefits                     | -                    | 160,447              |
| Other   | 2,139,369            | 2,129,725            |
| Total noncurrent liabilities                          | 2,866,256            | 2,881,770            |
| Total liabilities                                     | 22,386,347           | 13,398,092           |
| Net assets  |                      |                      |
| Shareholders' equity                                  |                      |                      |
| Capital stock   | 9,274,272            | 9,274,272            |
| Capital surplus                                       | 10,801,209           | 10,801,192           |
| Retained earnings                                     | 40,259,611           | 37,360,369           |
| Treasury stock  | (689,158)            | (1,767,421)          |
| Total shareholders' equity                            | 59,645,935           | 55,668,412           |
| Valuation and translation adjustments                 |                      |                      |
| Valuation difference on available-for-sale securities | 43,930               | 162,677              |
| Revaluation reserve for land                          | (1,498,983)          | (1,498,983)          |
| Foreign currency translation adjustment               | (4,000,370)          | (3,002,540)          |
| Total valuation and translation adjustments           | (5,455,422)          | (4,338,847)          |
| Minority interests                                    | 17,309,353           | 16,948,143           |
| Total net assets                                      | 71,499,866           | 68,277,708           |
| Total liabilities and net assets                      | 93,886,214           | 81,675,801           |

# (2) Consolidated Statement of Income

|  |                      | (Thousands of Yen)                    |
|--|----------------------|---------------------------------------|
|  | For the fiscal year  | For the fiscal year                   |
|  | ended March 31, 2009 | ended March 31, 2010                  |
| Net sales  | 100,506,864          | 75,034,027                            |
| Cost of sales                                      | 57,709,921           | 46,467,253                            |
| Gross profit                                       | 42,796,942           | 28,566,774                            |
| Selling, general and administrative expenses       |                      |                                       |
| Advertising and promotion expenses                 | 5,191,658            | 3,537,273                             |
| Provision of allowance for doubtful accounts       | 258,357              | 42,067                                |
| Salaries and bonuses                               | 15,589,619           | 14,192,444                            |
| Provision for bonuses                              | 504,188              | 519,313                               |
| Provision for directors' bonuses                   | 67,750               | -                                     |
| Provision for product warranties                   | 186,076              | 129,347                               |
| Other  | 13,569,074           | 10,959,486                            |
| Total selling, general and administrative expenses | 35,366,723           | 29,379,932                            |
| Operating income (loss)                            | 7,430,218            | (813,158)                             |
| Non-operating income                               |                      | · · · · · · · · · · · · · · · · · · · |
| Interest income                                    | 384,146              | 155,716                               |
| Dividends income                                   | 157,837              | 76,694                                |
| Foreign exchange gains                             | _                    | 421,444                               |
| Equity in earnings of affiliates                   | 17,431               | -                                     |
| Other  | 368,259              | 350,608                               |
| Total non-operating income                         | 927,675              | 1,004,464                             |
| Non-operating expenses                             |                      |                                       |
| Interest expenses                                  | 200,810              | 235,004                               |
| Sales discounts                                    | 662,497              | 388,978                               |
| Foreign exchange losses                            | 1,229,512            | -                                     |
| Equity in losses of affiliates                     | -                    | 7,312                                 |
| Other  | 214,319              | 101,878                               |
| Total non-operating expenses                       | 2,307,139            | 733,173                               |
| Ordinary income (loss)                             | 6,050,754            | (541,867)                             |
| Extraordinary income                               | •,••••,•••           | (****,****)                           |
| Reversal of allowance for doubtful accounts        | 18,620               | 46,346                                |
| Reversal of provision for product warranties       | 94,631               | 35,666                                |
| Gain on sales of noncurrent assets                 | 16,515               | 19,258                                |
| Gain on sales of investment securities             | 4,933                | 780                                   |
| Gain on sales of investments in capital            |                      | 663                                   |
| Total extraordinary income                         | 134,700              | 102,714                               |

|   |  | (Thousands of Yen)                          |
|---|--|---|
|   | For the fiscal year ended March 31, 2009 | For the fiscal year<br>ended March 31, 2010 |
| Extraordinary loss  |  |   |
| Loss on sales and retirement of noncurrent assets                             | 78,254                                   | 41,240                                      |
| Loss on liquidation of subsidiaries and affiliates                            | 1,391                                    | -   |
| Loss on sales of investment securities  | 2,817                                    | -   |
| Loss on valuation of investment securities                                    | 891,166                                  | 44,747                                      |
| Loss on valuation of investments in capital of<br>subsidiaries and affiliates | 25,890                                   | -   |
| Loss on extinguishment of tie-in shares                                       | 17,622                                   | -   |
| Full amortization of goodwill   | -  | 304,193                                     |
| Total extraordinary losses  | 1,017,142                                | 390,181                                     |
| Income (loss) before income taxes and minority interests                      | 5,168,312                                | (829,333)                                   |
| Income taxes-current  | 2,464,321                                | 539,504                                     |
| Income taxes for prior periods  | -  | -   |
| Income taxes-deferred   | (374,681)                                | 900,911                                     |
| Total income taxes  | 2,089,639                                | 1,440,416                                   |
| Minority interests in income (loss)   | 2,031,292                                | (178,955)                                   |
| Net income (loss)   | 1,047,379                                | (2,090,794)                                 |

(3) Consolidated Statement of Changes in Net Assets

|  | For the fiscal year  | (Thousands of Yen)<br>For the fiscal year |
|--|----------------------|---|
|  | ended March 31, 2009 | ended March 31, 2010                      |
| Shareholders' equity   |                      |   |
| Capital stock  |                      |   |
| Balance at the end of previous period  | 9,274,272            | 9,274,272                                 |
| Balance at the end of current period   | 9,274,272            | 9,274,272                                 |
| Capital surplus  |                      |   |
| Balance at the end of previous period  | 10,801,269           | 10,801,20                                 |
| Changes of items during the period   |                      |   |
| Disposal of treasury stock   | (59)                 | (17                                       |
| Total changes of items during the period   | (59)                 | (17                                       |
| Balance at the end of current period   | 10,801,209           | 10,801,192                                |
| Retained earnings  |                      |   |
| Balance at the end of previous period  | 40,037,783           | 40,259,61                                 |
| Effect of changes in accounting policies applied to foreign subsidiaries               | 35,761               |   |
| Effect of changes in accounting policies applied to equity method affiliated companies | (45,306)             |   |
| Changes of items during the period   |                      |   |
| Dividends from surplus   | (816,007)            | (627,701                                  |
| Net income (loss)  | 1,047,379            | (2,090,794                                |
| Decrease due to consolidation of subsidiaries  | -                    | (180,746                                  |
| Total changes of items during the period   | 231,372              | (2,899,242                                |
| Balance at the end of current period   | 40,259,611           | 37,360,36                                 |
| Treasury stock   |                      |   |
| Balance at the end of previous period  | (689,119)            | (689,158                                  |
| Changes of items during the period   |                      |   |
| Purchase of treasury stock   | (1,592)              | (1,078,336                                |
| Disposal of treasury stock   | 1,553                | 7-  |
| Total changes of items during the period   | (38)                 | (1,078,262                                |
| Balance at the end of current period   | (689,158)            | (1,767,421                                |
| Total shareholders' equity   |                      |   |
| Balance at the end of previous period  | 59,424,205           | 59,645,93                                 |
| Effect of changes in accounting policies applied to foreign subsidiaries               | 35,761               |   |
| Effect of changes in accounting policies applied to equity method affiliated companies | (45,306)             |   |
| Changes of items during the period   |                      |   |
| Dividends from surplus   | (816,007)            | (627,701                                  |
| Net income (loss)  | 1,047,379            | (2,090,794                                |
| Purchase of treasury stock   | (1,592)              | (1,078,336                                |
| Disposal of treasury stock   | 1,494                | 5   |
| Decrease due to consolidation of subsidiaries  | -                    | (180,746                                  |
| Total changes of items during the period   | 231,274              | (3,977,522                                |
| Balance at the end of current period   | 59,645,935           | 55,668,412                                |

|  |  | (Thousands of Yen)                          |
|--|--|---|
|  | For the fiscal year ended March 31, 2009 | For the fiscal year<br>ended March 31, 2010 |
| Valuation and translation adjustments  |  |   |
| Valuation difference on available-for-sale securities                                  |  |   |
| Balance at the end of previous period  | 55,941                                   | 43,930                                      |
| Changes of items during the period   |  |   |
| Net changes of items other than shareholders' equity                                   | (12,010)                                 | 118,746                                     |
| Total changes of items during the period   | (12,010)                                 | 118,746                                     |
| Balance at the end of current period   | 43,930                                   | 162,677                                     |
| Revaluation reserve for land   |  |   |
| Balance at the end of previous period  | (1,498,983)                              | (1,498,983)                                 |
| Balance at the end of current period   | (1,498,983)                              | (1,498,983)                                 |
| Foreign currency translation adjustment  |  |   |
| Balance at the end of previous period  | 1,951,778                                | (4,000,370)                                 |
| Changes of items during the period   |  |   |
| Net changes of items other than<br>shareholders' equity                                | (5,952,148)                              | 997,829                                     |
| Total changes of items during the period   | (5,952,148)                              | 997,829                                     |
| Balance at the end of current period   | (4,000,370)                              | (3,002,540)                                 |
| Total valuation and translation adjustments  |  |   |
| Balance at the end of previous period  | 508,736                                  | (5,455,422)                                 |
| Changes of items during the period   |  |   |
| Net changes of items other than<br>shareholders' equity                                | (5,964,159)                              | 1,116,575                                   |
| Total changes of items during the period   | (5,964,159)                              | 1,116,575                                   |
| Balance at the end of current period   | (5,455,422)                              | (4,338,847)                                 |
| Minority interests   |  |   |
| Balance at the end of previous period  | 18,756,517                               | 17,309,353                                  |
| Changes of items during the period   | _ , , _                                  |   |
| Net changes of items other than shareholders' equity                                   | (1,447,163)                              | (361,210)                                   |
| Total changes of items during the period   | (1,447,163)                              | (361,210)                                   |
| Balance at the end of current period   | 17,309,353                               | 16,948,143                                  |
| Total net assets   |  |   |
| Balance at the end of previous period  | 78,689,460                               | 71,499,866                                  |
| Effect of changes in accounting policies applied to foreign subsidiaries               | 35,761                                   | -   |
| Effect of changes in accounting policies applied to equity method affiliated companies | (45,306)                                 | -   |
| Changes of items during the period   |  |   |
| Dividends from surplus   | (816,007)                                | (627,701)                                   |
| Net income (loss)  | 1,047,379                                | (2,090,794)                                 |
| Purchase of treasury stock   | (1,592)                                  | (1,078,336)                                 |
| Disposal of treasury stock   | 1,494                                    | 56  |
| Decrease due to consolidation of subsidiaries  | -  | (180,746)                                   |
| Net changes of items other than shareholders'<br>equity                                | (7,411,323)                              | 755,365                                     |
| Total changes of items during the period   | (7,180,048)                              | (3,222,157)                                 |
| Balance at the end of current period   | 71,499,866                               | 68,277,708                                  |

# (4) Consolidated Statement of Cash Flows

|   |  | (Thousands of Yen)                       |
|---|--|--|
|   | For the fiscal year ended March 31, 2009 | For the fiscal year ended March 31, 2010 |
| Net cash provided by (used in) operating activities         |  |  |
| Income (loss) before income taxes and minority interests    | 5,168,312                                | (829,333                                 |
| Depreciation and amortization                               | 3,208,084                                | 2,793,42                                 |
| Amortization of goodwill                                    | 113,047                                  | 493,042                                  |
| Interest and dividends income                               | (541,983)                                | (232,411                                 |
| Interest expenses   | 200,810                                  | 235,00                                   |
| Foreign exchange losses (gains)                             | 349,198                                  | (345,026                                 |
| Equity in (earnings) losses of affiliates                   | (17,431)                                 | 7,31                                     |
| Loss (gain) on sales of noncurrent assets                   | (16,515)                                 |  |
| Loss (gain) on sales and retirement of noncurrent assets    | 78,254                                   | 21,982                                   |
| Loss (gain) on sales of investment securities               | (2,116)                                  | (780                                     |
| Loss (gain) on valuation of investment securities           | 891,166                                  | 12,09                                    |
| Loss on valuation of stocks of subsidiaries and affiliates  | -  | 32,65                                    |
| Loss on valuation of investments in capital                 | 25,890                                   |  |
| Decrease (increase) in notes and accounts receivable-trade  | 165,508                                  | 189,20                                   |
| Decrease (increase) in inventories                          | (3,525,077)                              | 5,364,08                                 |
| Increase (decrease) in notes and accounts payable-<br>trade | 880,895                                  | 45,52                                    |
| Other, net  | (837,772)                                | 531,00                                   |
| Subtotal  | 6,140,271                                | 8,317,77                                 |
| Interest and dividends income received                      | 562,020                                  | 252,38                                   |
| Interest expenses paid                                      | (251,255)                                | (225,175                                 |
| Income taxes (paid) refund                                  | (4,910,612)                              | 210,51                                   |
| Net cash provided by (used in) operating activities         | 1,540,423                                | 8,555,49                                 |
| Net cash provided by (used in) investing activities         |  |  |
| Payments into time deposits                                 | -  | (1,016,672                               |
| Proceeds from withdrawal of time deposits                   | 412,596                                  | 1,043,40                                 |
| Purchase of short-term investment securities                | (8,171)                                  |  |
| Proceeds from sales of short-term investment securities     | 599,616                                  | 7,58                                     |
| Purchase of property, plant and equipment                   | (3,041,694)                              | (984,270                                 |
| Proceeds from sales of property, plant and<br>equipment     | 90,831                                   | 43,57                                    |
| Purchase of intangible assets                               | (601,287)                                | (319,351                                 |
| Purchase of investment securities                           | (215,884)                                | (10,755                                  |
| Proceeds from sales of investment securities                | 315,301                                  | 1,50                                     |
| Purchase of stocks of subsidiaries and affiliates           | (510,285)                                | (44,500                                  |
| Payments for investments in capital                         | · · · · ·                                | (142,855                                 |
| Collection of investments in capital                        | 4,978                                    | 66                                       |
| Payments of long-term loans receivable                      | (505,933)                                | (5,326                                   |
| Collection of long-term loans receivable                    | 66,385                                   | 495,04                                   |
| Other, net  | 478,777                                  | 620,83                                   |
| Net cash provided by (used in) investing activities         | (2,914,769)                              | (311,120                                 |

|  |  | (Thousands of Yen)                          |
|--|--|---|
|  | For the fiscal year ended March 31, 2009 | For the fiscal year<br>ended March 31, 2010 |
| Net cash provided by (used in) financing activities                      |  |   |
| Net increase (decrease) in short-term loans payable                      | 8,893,072                                | (8,946,478)                                 |
| Proceeds from long-term loans payable                                    | -  | 254,417                                     |
| Repayment of long-term loans payable                                     | (59,527)                                 | (42,521)                                    |
| Proceeds from stock issuance to minority shareholders                    | 53,129                                   | -   |
| Cash dividends paid  | (816,007)                                | (627,701)                                   |
| Cash dividends paid to minority shareholders                             | (1,052,219)                              | (613,976)                                   |
| Purchase of treasury stock   | (1,569)                                  | (1,078,325)                                 |
| Other, net   | (36,859)                                 | (33,607)                                    |
| Net cash provided by (used in) financing activities                      | 6,980,018                                | (11,088,192)                                |
| Effect of exchange rate change on cash and cash equivalents              | (2,244,892)                              | 33,195                                      |
| Net increase (decrease) in cash and cash equivalents                     | 3,360,779                                | (2,810,621)                                 |
| Cash and cash equivalents at beginning of period                         | 19,554,529                               | 23,078,549                                  |
| Increase in cash and cash equivalents from newly consolidated subsidiary | 123,605                                  | 133,578                                     |
| Increase in cash and cash equivalents resulting from merger              | 39,635                                   | -   |
| Cash and cash equivalents at end of period                               | 23,078,549                               | 20,401,506                                  |

- (5) Notes to going concern assumption None applicable.
- (6) Significant accounting policies as bases for the preparation of consolidated financial statementsNo further disclosure is made hereby as there are no significant changes in the description in the latest securities report (submitted on June 19, 2009).

# (7) Notes to consolidated financial statements

(Segment Information)

1) Business segment information

(Millions of Yen)

| For   | For the fiscal year ended March 31, 2009         |                                     |         |                            |              |  |
|---|--|-------------------------------------|---------|----------------------------|--------------|--|
|   | Electronic<br>musical<br>instruments<br>business | Computer<br>peripherals<br>business | Total   | Eliminations/<br>Corporate | Consolidated |  |
| I. Net sales and operating income (loss)                                  |  |                                     |         |                            |              |  |
| Net sales   |  |                                     |         |                            |              |  |
| (1) Sales to external customers   | 58,875   | 41,631                              | 100,506 | -                          | 100,506      |  |
| (2) Inter-segment sales and transfers                                     | -  | -                                   | -       | -                          | -            |  |
| Total sales   | 58,875   | 41,631                              | 100,506 | -                          | 100,506      |  |
| Operating expenses  | 57,385   | 35,690                              | 93,076  | -                          | 93,076       |  |
| Operating income  | 1,489  | 5,940                               | 7,430   | -                          | 7,430        |  |
| II. Assets, depreciation and<br>amortization, and capital<br>expenditures |  |                                     |         |                            |              |  |
| Assets  | 60,434   | 33,490                              | 93,925  | [39]                       | 93,886       |  |
| Depreciation and amortization   | 2,120  | 1,087                               | 3,208   | -                          | 3,208        |  |
| Capital expenditures  | 1,551  | 1,898                               | 3,450   | -                          | 3,450        |  |

# (Millions of Yen)

| For the fiscal year ended March 31, 2010                                  |  |                                     |        |                            |              |  |
|---|--|-------------------------------------|--------|----------------------------|--------------|--|
|   | Electronic<br>musical<br>instruments<br>business | Computer<br>peripherals<br>business | Total  | Eliminations/<br>Corporate | Consolidated |  |
| I. Net sales and operating income<br>(loss)<br>Net sales                  |  |                                     |        |                            |              |  |
| (1) Sales to external customers   | 45,486   | 29,547                              | 75,034 | -                          | 75,034       |  |
| (2) Inter-segment sales and transfers                                     | -  | -                                   | -      | -                          | -            |  |
| Total sales   | 45,486   | 29,547                              | 75,034 | -                          | 75,034       |  |
| Operating expenses  | 47,357   | 28,490                              | 75,847 | -                          | 75,847       |  |
| Operating income (loss)   | (1,870)  | 1,057                               | (813)  | -                          | (813)        |  |
| II. Assets, depreciation and<br>amortization, and capital<br>expenditures |  |                                     |        |                            |              |  |
| Assets  | 51,947   | 29,754                              | 81,701 | [26]                       | 81,675       |  |
| Depreciation and amortization   | 1,761  | 1,032                               | 2,793  | -                          | 2,793        |  |
| Capital expenditures  | 823  | 463                                 | 1,286  | -                          | 1,286        |  |

(Notes) 1. Method of business segmentation

The Company's businesses are divided into two segments, i.e., the electronic musical instruments

business and the computer peripherals business based on similarities in the type and nature of products.

2. Major products in each business segment

(1) Electronic musical instruments business

Digital pianos, synthesizers, electronic drums, guitar effects, digital recorders, computer music equipment

# (2) Computer Peripherals Business

Printers, plotters and modeling machines

# 2) Geographical segment information

(Millions of Yen)

| For the fiscal year ended March 31, 2009 |        |                  |        |       |         |                            |              |
|--|--------|------------------|--------|-------|---------|----------------------------|--------------|
|  | Japan  | North<br>America | Europe | Other | Total   | Eliminations/<br>Corporate | Consolidated |
| I. Net sales and operating income (loss) |        |                  |        |       |         |                            |              |
| Net sales                                |        |                  |        |       |         |                            |              |
| (1) Sales to external customers          | 25,931 | 30,619           | 36,981 | 6,975 | 100,506 | -                          | 100,506      |
| (2) Inter-segment sales<br>and transfers | 42,055 | 223              | 435    | -     | 42,714  | [42,714]                   | -            |
| Total sales                              | 67,986 | 30,842           | 37,417 | 6,975 | 143,221 | [42,714]                   | 100,506      |
| Operating expenses                       | 64,396 | 30,764           | 34,714 | 6,173 | 136,050 | [42,973]                   | 93,076       |
| Operating income                         | 3,589  | 78               | 2,702  | 801   | 7,170   | 259                        | 7,430        |
| II. Assets                               | 64,020 | 16,129           | 21,208 | 3,557 | 104,915 | [11,029]                   | 93,886       |
|  |        |                  |        |       |         |                            |              |

(Millions of Yen)

| For the fiscal year ended March 31, 2010 |         |                  |        |        |         |                            |              |
|--|---------|------------------|--------|--------|---------|----------------------------|--------------|
|  | Japan   | North<br>America | Europe | Others | Total   | Eliminations/<br>Corporate | Consolidated |
| I. Net sales and operating income (loss) |         |                  |        |        |         |                            |              |
| Net sales                                |         |                  |        |        |         |                            |              |
| (1) Sales to external customers          | 22,401  | 21,852           | 25,981 | 4,799  | 75,034  | -                          | 75,034       |
| (2) Inter-segment sales<br>and transfers | 28,315  | 189              | 557    | 22     | 29,085  | [29,085]                   | _            |
| Total sales                              | 50,716  | 22,041           | 26,538 | 4,822  | 104,119 | [29,085]                   | 75,034       |
| Operating expenses                       | 51,838  | 22,964           | 26,601 | 4,500  | 105,905 | [30,058]                   | 75,847       |
| Operating income (loss)                  | (1,121) | (922)            | (62)   | 321    | (1,786) | 973                        | (813)        |
| II. Assets                               | 53,736  | 14,295           | 19,971 | 3,099  | 91,102  | [9,427]                    | 81,675       |

(Notes) 1. Countries and regions are categorized on the basis of geographic proximity.

2. Main countries and regions in segments other than Japan are as follows:

North America:United States, CanadaEurope:Italy, United Kingdom, Germany, Belgium, Denmark, SpainOther:Brazil, Australia

## 3) Overseas sales

(Millions of Yen)

|      | For the fiscal year ended March 31, 2009                      |        |        |        |                   |  |  |
|------|---|--------|--------|--------|-------------------|--|--|
|      | North America Europe Others Total                             |        |        |        |                   |  |  |
| I.   | Overseas sales  | 29,462 | 39,231 | 16,979 | 85,673            |  |  |
| II.  | Consolidated net sales  |        |        |        | 100,506           |  |  |
| III. | Percentage of overseas sales<br>in consolidated net sales (%) | 29.3   | 39.0   | 16.9   | 85.2              |  |  |
|      |   |        |        |        | (Millions of Yen) |  |  |

|      | For the fiscal year ended March 31, 2010                      |                                   |        |        |        |  |  |
|------|---|-----------------------------------|--------|--------|--------|--|--|
|      |   | North America Europe Others Total |        |        |        |  |  |
| I.   | Overseas sales  | 20,310                            | 27,231 | 13,772 | 61,314 |  |  |
| II.  | Consolidated net sales  |                                   |        |        | 75,034 |  |  |
| III. | Percentage of overseas sales<br>in consolidated net sales (%) | 27.1                              | 36.3   | 18.3   | 81.7   |  |  |

(Notes) 1. Countries and regions are categorized on the basis of geographic proximity.

2. Main countries and regions in segments other than Japan are as follows:

North America: United States, Canada

Europe: Italy, United Kingdom, Germany, France, Belgium, Denmark, Spain

Other: Southeast Asia, Latin America, Australia

3. Overseas sales are sales of the Company and its consolidated subsidiaries in countries and regions outside of Japan.

(Per share information)

|                             | For the fiscal year<br>ended March 31, 2009 | For the fiscal year<br>ended March 31, 2010 |
|-----------------------------|---|---|
| Net assets per share        | ¥2,158.28                                   | ¥2,157.75                                   |
| Net income (loss) per share | ¥41.72                                      | (¥83.99)                                    |

(Notes) 1. Diluted net income per share is not presented, since the Company posted net loss and there is no residual stock.

2. Basis for calculation of net assets per share is as follows:

|  | For the fiscal year<br>ended March 31, 2009 | For the fiscal year<br>ended March 31, 2010 |
|--|---|---|
| Total net assets (Millions of Yen)   | 71,499                                      | <u></u>                                     |
| Amount to be deducted from total net assets  | 17,309                                      | 16,948                                      |
| (Minority interest of the above)   | [17,309]                                    | [16,948]                                    |
| Net assets applicable to common stock at the<br>end of the fiscal year (Millions of Yen)                               | 54,190                                      | 51,329                                      |
| Number of common stock used in the calculation of net assets per share at the end of the fiscal year (thousand shares) | 25,108                                      | 23,788                                      |

3. Assumptions used for calculation of net income (loss) per share are as follows:

|  | For the fiscal year  | For the fiscal year  |
|--|----------------------|----------------------|
|  | ended March 31, 2009 | ended March 31, 2010 |
| Net income (loss) (Millions of Yen)  | 1,047                | (2,090)              |
| Net income not affordable to common<br>shareholders (Millions of Yen)        | -                    | -                    |
| Net income (loss) available to common shareholders (Millions of Yen)         | 1,047                | (2,090)              |
| Weighted average of the number of common stock outstanding (thousand shares) | 25,107               | 24,894               |

## (Sales results)

(Millions of Yen)

| Business Segment                        | Items                                     | For the fiscal | For the fiscal | Change rate |
|---|---|----------------|----------------|-------------|
| Busilless Segment                       | Items                                     | year ended     | year ended     | Change rate |
|   |   | March 31, 2009 | March 31, 2010 |             |
|   | Electronic musical instruments            | 24,752         | 18,364         | (25.8%)     |
|   | Guitar-related equipment                  | 11,806         | 9,018          | (23.6%)     |
| Electronic musical instruments business | Home electronic musical instruments       | 12,016         | 9,628          | (19.9%)     |
| business                                | Video, audio and computer music equipment | 6,924          | 5,714          | (17.5%)     |
|   | Others                                    | 3,374          | 2,760          | (18.2%)     |
| Subtotal                                |   | 58,875         | 45,486         | (22.7%)     |
| Computer peripherals business           | Printers, plotters, etc.                  | 41,631         | 29,547         | (29.0%)     |
| Total                                   |   | 100,506        | 75,034         | (25.3%)     |

(Note) Transactions between business segments are offset and eliminated.

(Significant subsequent events)

None applicable.

# (Omission of disclosure)

Disclosure is omitted in respect of notes to lease transactions, transactions with related parties, tax effect accounting, financial instruments, securities, derivative transactions, retirement benefits, business combinations, rental properties as necessity of their disclosure in the summary of consolidated operating results and financial position is no longer believed to be significant.

# 5. Non-consolidated Financial Statements

# (1) Non-consolidated Balance Sheets

|   | As of March 31, 2009 | As of March 31, 2010 |
|---|----------------------|----------------------|
| Assets  |                      |                      |
| Current assets  |                      |                      |
| Cash and deposits   | 9,063,063            | 5,085,345            |
| Notes receivable-trade  | 105,617              | 79,782               |
| Accounts receivable-trade                                       | 4,430,134            | 4,891,595            |
| Merchandise and finished goods                                  | 3,617,016            | 3,073,976            |
| Work in process   | 262,886              | 193,166              |
| Raw materials and supplies                                      | 1,982,714            | 1,861,477            |
| Advance payments-trade  | 776                  | 15                   |
| Prepaid expenses  | 119,784              | 76,013               |
| Deferred tax assets   | 442,897              | 384,545              |
| Short-term loans receivable from subsidiaries<br>and affiliates | 2,725,294            | 983,235              |
| Accounts receivable-other                                       | 882,738              | 1,001,001            |
| Other   | 200,437              | 147,129              |
| Allowance for doubtful accounts                                 | (1,570)              | (1,320)              |
| Total current assets  | 23,831,794           | 17,775,964           |
| Noncurrent assets   |                      |                      |
| Property, plant and equipment                                   |                      |                      |
| Buildings   | 10,119,908           | 10,151,531           |
| Accumulated depreciation  | (6,805,751)          | (7,060,918)          |
| Buildings, net  | 3,314,156            | 3,090,612            |
| Structures  | 733,728              | 730,078              |
| Accumulated depreciation  | (621,690)            | (639,374)            |
| Structures, net   | 112,037              | 90,703               |
| Machinery and equipment   | 1,683,679            | 1,660,405            |
| Accumulated depreciation  | (1,188,923)          | (1,298,775)          |
| Machinery and equipment, net                                    | 494,756              | 361,629              |
| Vehicles  | 55,341               | 47,954               |
| Accumulated depreciation  | (47,942)             | (43,887)             |
| Vehicles, net   | 7,399                | 4,067                |
| Tools, furniture and fixtures                                   | 5,200,969            | 5,324,616            |
| Accumulated depreciation  | (4,470,263)          | (4,812,877)          |
| Tools, furniture and fixtures, net                              | 730,706              | 511,739              |
| Land  | 4,007,894            | 4,189,924            |
| Construction in progress  | 111,549              | -                    |
| Total property, plant and equipment                             | 8,778,501            | 8,248,677            |
| Intangible assets   |                      | , ,                  |
| Goodwill  | 93,829               | 64,199               |
| Software  | 887,042              | 671,694              |
| Software in progress  | 9,114                | 1,460                |
| Telephone subscription right                                    | 23,130               | 23,158               |
| Right of using facilities                                       | 5,161                | 4,045                |
| Total intangible assets   | 1,018,278            | 764,558              |

|   | As of March 31, 2009 | As of March 31, 2010 |
|---|----------------------|----------------------|
| Investments and other assets  |                      |                      |
| Investment securities   | 1,868,334            | 1,831,631            |
| Stocks of subsidiaries and affiliates   | 14,439,013           | 14,090,931           |
| Investments in capital  | 5,882                | 5,882                |
| Investments in capital of subsidiaries and affiliates                         | 2,381,480            | 3,348,825            |
| Long-term loans receivable from employees                                     | 5,323                | 4,360                |
| Long-term loans receivable from<br>subsidiaries and affiliates                | 1,508,000            | 555,000              |
| Claims provable in bankruptcy, claims<br>provable in rehabilitation and other | 315                  | 0                    |
| Long-term prepaid expenses  | 140,203              | 114,638              |
| Deferred tax assets   | 21,931               | 297,534              |
| Guarantee deposits  | 328,290              | 270,462              |
| Other   | 216,180              | 33,301               |
| Allowance for doubtful accounts   | (166,534)            | (115)                |
| Total investments and other assets  | 20,748,420           | 20,552,451           |
| Total noncurrent assets   | 30,545,200           | 29,565,687           |
| Total assets  | 54,376,994           | 47,341,651           |
| Liabilities   |                      |                      |
| Current liabilities   |                      |                      |
| Accounts payable-trade  | 1,284,290            | 1,698,805            |
| Short-term loans payable  | 5,893,200            | -                    |
| Current portion of long-term loans payable                                    | 471                  | 491                  |
| Lease obligations   | 1,247                | 1,134                |
| Accounts payable-other  | 663,182              | 717,174              |
| Accrued expenses  | 94,411               | 92,707               |
| Income taxes payable  | 44,692               | 86,136               |
| Advances received   | 20,285               | 11,838               |
| Deposits received   | 43,242               | 45,665               |
| Unearned revenue  | 7,852                | -                    |
| Provision for bonuses   | 608,848              | 655,557              |
| Provision for directors' bonuses  | 25,000               | -                    |
| Provision for product warranties  | 66,243               | 53,745               |
| Other   | 3,135                | 50                   |
| Total current liabilities   | 8,756,102            | 3,363,307            |
| Noncurrent liabilities  |                      |                      |
| Long-term loans payable   | 4,878                | 4,387                |
| Lease obligations   | 1,381                | 288                  |
| Long-term accounts payable-other  | 80,325               | 80,318               |
| Deferred tax liabilities for land revaluation                                 | 187,289              | 187,289              |
| Provision for retirement benefits   | -                    | 68,561               |
| Other   | 2,232                | 1,430                |
| Total noncurrent liabilities  | 276,107              | 342,275              |
| Total liabilities   | 9,032,209            | 3,705,582            |

|   | As of March 31, 2009 | As of March 31, 2010 |
|---|----------------------|----------------------|
| Net assets  |                      |                      |
| Shareholders' equity                                      |                      |                      |
| Capital stock   | 9,274,272            | 9,274,272            |
| Capital surplus   |                      |                      |
| Legal capital surplus                                     | 10,800,378           | 10,800,378           |
| Other capital surplus                                     | 830                  | 813                  |
| Total capital surpluses                                   | 10,801,209           | 10,801,192           |
| Retained earnings   |                      |                      |
| Legal retained earnings                                   | 847,654              | 847,654              |
| Other retained earnings                                   |                      |                      |
| Reserve for advanced depreciation of<br>noncurrent assets | 49,929               | 49,929               |
| General reserve   | 25,344,000           | 25,844,000           |
| Retained earnings brought forward                         | 1,172,200            | (73,655)             |
| Total retained earnings                                   | 27,413,784           | 26,667,928           |
| Treasury stock  | (689,158)            | (1,767,421)          |
| Total shareholders' equity                                | 46,800,108           | 44,975,972           |
| Valuation and translation adjustments                     |                      |                      |
| Valuation difference on available-for-sale securities     | 43,659               | 159,080              |
| Revaluation reserve for land                              | (1,498,983)          | (1,498,983)          |
| Total valuation and translation adjustments               | (1,455,323)          | (1,339,903)          |
| Total net assets  | 45,344,784           | 43,636,068           |
| Total liabilities and net assets                          | 54,376,994           | 47,341,651           |

# (2) Non-consolidated Statement of Income

|  |                      | (Thousands of Yen)   |
|--|----------------------|----------------------|
|  | For the fiscal year  | For the fiscal year  |
|  | ended March 31, 2009 | ended March 31, 2010 |
| Net sales  |                      |                      |
| Net sales of finished goods                        | 31,992,234           | 28,136,936           |
| Net sales of goods                                 | 8,406,623            | 2,277,206            |
| Sales allowance and returns                        | 68,480               | 58,698               |
| Total net sales                                    | 40,330,378           | 30,355,444           |
| Cost of sales                                      |                      |                      |
| Beginning finished goods                           | 2,108,142            | 2,615,314            |
| Cost of products manufactured                      | 24,606,162           | 21,249,974           |
| Ending finished goods                              | 2,615,314            | 2,644,026            |
| Finished goods transfer to other account           | -                    | (495,970)            |
| Cost of finished goods sold                        | 24,098,991           | 21,717,232           |
| Beginning goods                                    | 555,815              | 1,001,702            |
| Cost of purchased goods                            | 6,252,709            | 1,609,105            |
| Ending goods                                       | 1,001,702            | 429,949              |
| Goods transfer to other account                    | 20,572               | 426,478              |
| Cost of goods sold                                 | 5,786,251            | 1,754,379            |
| Total cost of sales                                | 29,885,242           | 23,471,611           |
| Gross profit                                       | 10,445,135           | 6,883,833            |
| Selling, general and administrative expenses       |                      | - , ,                |
| Transportation and warehousing expenses            | 888,721              | 732,791              |
| Advertising and promotion expenses                 | 1,583,197            | 1,245,906            |
| Salaries and bonuses                               | 2,678,072            | 2,534,724            |
| Provision for bonuses                              | 257,026              | 282,286              |
| Provision for directors' bonuses                   | 25,000               |                      |
| Provision for product warranties                   | 66,243               | 53,745               |
| Retirement benefit expenses                        | 226,865              | 335,244              |
| Welfare expenses                                   | 347,430              | 333,512              |
| Traveling and transportation expenses              | 212,920              | 179,079              |
| Communication expenses                             | 91,407               | 86,318               |
| Depreciation                                       | 512,050              | 498,146              |
| Rent expenses                                      | 217,552              | 189,206              |
| Research and development expenses                  | 303,705              | 428,770              |
| Commission fee                                     | 231,046              | 218,508              |
| Other  | 1,243,785            | 1,026,119            |
| Total selling, general and administrative expenses | 8,885,025            | 8,144,361            |
| Operating income (loss)                            | 1,560,109            | (1,260,528)          |

|  |   | (Thousands of Yen)                          |
|--|---|---|
|  | For the fiscal year<br>ended March 31, 2009 | For the fiscal year<br>ended March 31, 2010 |
| Non-operating income                                       |   |   |
| Interest income  | 275,399                                     | 195,575                                     |
| Dividends income   | 1,089,569                                   | 735,554                                     |
| Other  | 33,412                                      | 34,399                                      |
| Total non-operating income                                 | 1,398,381                                   | 965,529                                     |
| Non-operating expenses                                     |   |   |
| Interest expenses  | 10,787                                      | 70,311                                      |
| Commission fee   | 3,531                                       | 17,335                                      |
| Loss on sales of accounts receivable                       | 1,571                                       | 814   |
| Foreign exchange losses                                    | 396,559                                     | 47,650                                      |
| Other  | 767   | 5,674                                       |
| Total non-operating expenses                               | 413,218                                     | 141,787                                     |
| Ordinary income (loss)                                     | 2,545,272                                   | (436,785)                                   |
| Extraordinary income                                       |   | , <u> </u>                                  |
| Reversal of allowance for doubtful accounts                | 82,413                                      | 1,676                                       |
| Gain on sales of noncurrent assets                         | 3,628                                       | 3,826                                       |
| Dividends income of subsidiaries and affiliates            | _   | 700,000                                     |
| Gain on sales of investment securities                     | 4,153                                       | -   |
| Gain on extinguishment of tie-in shares                    | _   | 391,157                                     |
| Total extraordinary income                                 | 90,195                                      | 1,096,661                                   |
| Extraordinary loss   |   |   |
| Loss on sales and retirement of noncurrent assets          | 43,666                                      | 23,842                                      |
| Loss on sales of investment securities                     | 2,817                                       | -   |
| Loss on valuation of investment securities                 | 891,166                                     | 12,094                                      |
| Loss on valuation of stocks of subsidiaries and affiliates | 481,699                                     | 1,083,938                                   |
| Total extraordinary losses                                 | 1,419,348                                   | 1,119,875                                   |
| Income (loss) before income taxes                          | 1,216,119                                   | (460,000)                                   |
| Income taxes-current                                       | 10,312                                      | (7,148)                                     |
| Income taxes-deferred                                      | 192,201                                     | (334,696)                                   |
| Total income taxes   | 202,513                                     | (341,845)                                   |
| Net income (loss)  | 1,013,605                                   | (118,154)                                   |
|  |   |   |

(3) Non-consolidated Statement of Changes in Net Assets

|   |  | (Thousands of Yen                        |
|---|--|--|
|   | For the fiscal year ended March 31, 2009 | For the fiscal year ended March 31, 2010 |
| Shareholders' equity  |  |  |
| Capital stock   |  |  |
| Balance at the end of previous period                                       | 9,274,272                                | 9,274,272                                |
| Balance at the end of current period  | 9,274,272                                | 9,274,272                                |
| Capital surplus   |  |  |
| Legal capital surplus   |  |  |
| Balance at the end of previous period                                       | 10,800,378                               | 10,800,378                               |
| Balance at the end of current period  | 10,800,378                               | 10,800,378                               |
| Other capital surplus   |  |  |
| Balance at the end of previous period                                       | 890                                      | 830                                      |
| Changes of items during the period  |  |  |
| Disposal of treasury stock  | (59)                                     | (17)                                     |
| Total changes of items during the period                                    | (59)                                     | (17)                                     |
| Balance at the end of current period  | 830                                      | 813                                      |
| Total capital surplus   |  |  |
| Balance at the end of previous period                                       | 10,801,269                               | 10,801,209                               |
| Changes of items during the period  |  |  |
| Disposal of treasury stock  | (59)                                     | (17                                      |
| Total changes of items during the period                                    | (59)                                     | (17                                      |
| Balance at the end of current period  | 10,801,209                               | 10,801,192                               |
| Retained earnings   |  |  |
| Legal retained earnings   |  |  |
| Balance at the end of previous period                                       | 847,654                                  | 847,654                                  |
| Balance at the end of current period  | 847,654                                  | 847,654                                  |
| Other retained earnings   |  |  |
| Reserve for advanced depreciation of  |  |  |
| noncurrent assets   | 40.020                                   | 40.00                                    |
| Balance at the end of previous period                                       | 49,929                                   | 49,929                                   |
| Balance at the end of current period  | 49,929                                   | 49,929                                   |
|   | 23,744,000                               | 25,344,000                               |
| Balance at the end of previous period<br>Changes of items during the period | 25,744,000                               | 23,544,000                               |
| Provision of general reserve  | 1,600,000                                | 500,000                                  |
| Total changes of items during the   |  |  |
| period  | 1,600,000                                | 500,000                                  |
| Balance at the end of current period  | 25,344,000                               | 25,844,000                               |
| Retained earnings brought forward   |  |  |
| Balance at the end of previous period                                       | 2,574,602                                | 1,172,200                                |
| Changes of items during the period  |  |  |
| Provision of general reserve  | (1,600,000)                              | (500,000                                 |
| Dividends from surplus  | (816,007)                                | (627,701                                 |
| Net income (loss)   | 1,013,605                                | (118,154                                 |
| Total changes of items during the period                                    | (1,402,401)                              | (1,245,856)                              |
| Balance at the end of current period  | 1,172,200                                | (73,655                                  |

| Total retained earnings   | For the fiscal year<br>ended March 31, 2009 | For the fiscal year  |
|---|---|----------------------|
| ě   | ended March 51, 2009                        | ended March 31, 2010 |
|   |   |                      |
| Balance at the end of previous period                                       | 27,216,186                                  | 27,413,784           |
| Changes of items during the period  |   |                      |
| Provision of general reserve  | -   | -                    |
| Dividends from surplus  | (816,007)                                   | (627,701)            |
| Net income (loss)   | 1,013,605                                   | (118,154)            |
| Total changes of items during the<br>period                                 | 197,599                                     | (745,856)            |
| Balance at the end of current period  | 27,413,784                                  | 26,667,928           |
| Treasury stock  |   |                      |
| Balance at the end of previous period                                       | (689,119)                                   | (689,158)            |
| Changes of items during the period  |   |                      |
| Purchase of treasury stock  | (1,592)                                     | (1,078,336)          |
| Disposal of treasury stock  | 1,553                                       | 74                   |
| Total changes of items during the period                                    | (38)  | (1,078,262)          |
| Balance at the end of current period  | (689,158)                                   | (1,767,421)          |
| Total shareholders' equity  |   |                      |
| Balance at the end of previous period                                       | 46,602,608                                  | 46,800,108           |
| Changes of items during the period  |   |                      |
| Dividends from surplus  | (816,007)                                   | (627,701)            |
| Net income (loss)   | 1,013,605                                   | (118,154)            |
| Purchase of treasury stock  | (1,592)                                     | (1,078,336)          |
| Disposal of treasury stock  | 1,494                                       | 56                   |
| Total changes of items during the period                                    | 197,501                                     | (1,824,136)          |
| Balance at the end of current period  | 46,800,108                                  | 44,975,972           |
| luation and translation adjustments   |   |                      |
| Valuation difference on available-for-sale securities                       |   |                      |
| Balance at the end of previous period<br>Changes of items during the period | 48,471                                      | 43,659               |
| Net changes of items other than<br>shareholders' equity                     | (4,811)                                     | 115,420              |
| Total changes of items during the period                                    | (4,811)                                     | 115,420              |
| Balance at the end of current period  | 43,659                                      | 159,080              |
| Revaluation reserve for land  |   |                      |
| Balance at the end of previous period                                       | (1,498,983)                                 | (1,498,983)          |
| Balance at the end of current period  | (1,498,983)                                 | (1,498,983)          |
| Total valuation and translation adjustments                                 |   |                      |
| Balance at the end of previous period                                       | (1,450,511)                                 | (1,455,323)          |
| Changes of items during the period  |   |                      |
| Net changes of items other than<br>shareholders' equity                     | (4,811)                                     | 115,420              |
| Total changes of items during the period                                    | (4,811)                                     | 115,420              |
| Balance at the end of current period  | (1,455,323)                                 | (1,339,903)          |

|   | For the fiscal year ended March 31, 2009 | For the fiscal year ended March 31, 2010 |
|---|--|--|
| Total net assets  |  |  |
| Balance at the end of previous period                   | 45,152,096                               | 45,344,784                               |
| Changes of items during the period                      |  |  |
| Dividends from surplus                                  | (816,007)                                | (627,701)                                |
| Net income (loss)                                       | 1,013,605                                | (118,154)                                |
| Purchase of treasury stock                              | (1,592)                                  | (1,078,336)                              |
| Disposal of treasury stock                              | 1,494                                    | 56                                       |
| Net changes of items other than<br>shareholders' equity | (4,811)                                  | 115,420                                  |
| Total changes of items during the period                | 192,688                                  | (1,708,716)                              |
| Balance at the end of current period                    | 45,344,784                               | 43,636,068                               |

(4) Notes to going concern assumption

None applicable.

6. Other information

Changes in Directors or Corporate Auditors As stated in the annex.

# Annex for the Consolidated Financial Results for the Fiscal year ended March 31, 2010 Roland Corporation

# Changes in Directors or Corporate Auditors

Roland hereby announces that the personnel changes regarding its officers after the conclusion of the Company's general meeting of shareholders to be held on June 18, 2010 was resolved at the Board of Directors' meeting held on May 7, 2010.

- 1. Changes in Directors (as of June 18, 2010)
- (1) Candidates for a new Director position

DirectorJunichi Miki(Currently Officer, General Manager of Classic Product Design Dept.)

(2) Retiring Director

| Director                     | Koichi Mizumoto  | (To be elected as Officer)    |
|------------------------------|------------------|-------------------------------|
| Director (Executive Adviser) | Katsuyoshi Dan   | (To be elected as Consultant) |
| Director                     | Masahiro Tomioka |                               |